

GenAI and the Future of Patent Portfolio Development

Presented by **Ian C. Schick, Ph.D., Esq.**

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(The Global Network Of National IP Practitioner Associations)

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THE US PATENT ECOSYSTEM

Trending Challenges:

- Attorney productivity
- Operational costs
- Service sustainability

Breakthrough Opportunities:

- Enhance efficiency
- Reduce costs
- Improve services

The connection between

INNOVATION
&
FILING ACTIVITY

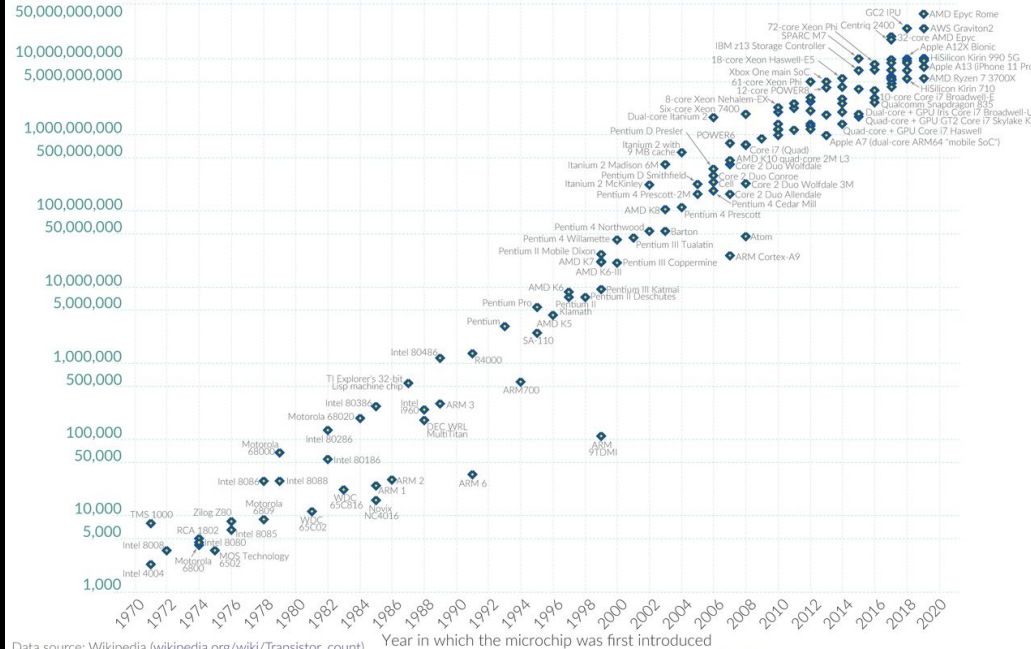
TECHNOLOGICAL INNOVATION IS ACCELERATING

Moore's Law: The number of transistors on microchips doubles every two years

Moore's law describes the empirical regularity that the number of transistors on integrated circuits doubles approximately every two years. This advancement is important for other aspects of technological progress in computing – such as processing speed or the price of computers.

Our World in Data

Transistor count



Data source: Wikipedia (wikipedia.org/wiki/Transistor_count)

OurWorldinData.org – Research and data to make progress against the world's largest problems.

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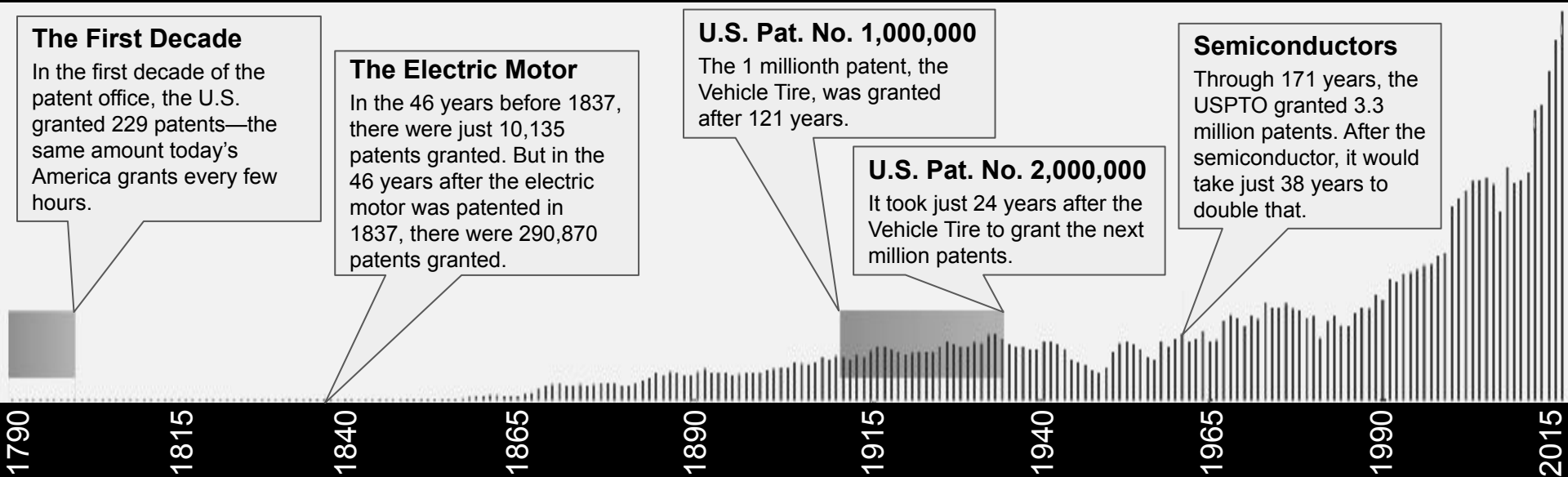
Law of accelerating returns

- Applies to all of technology
- Can be measured with remarkable precision in information based technologies

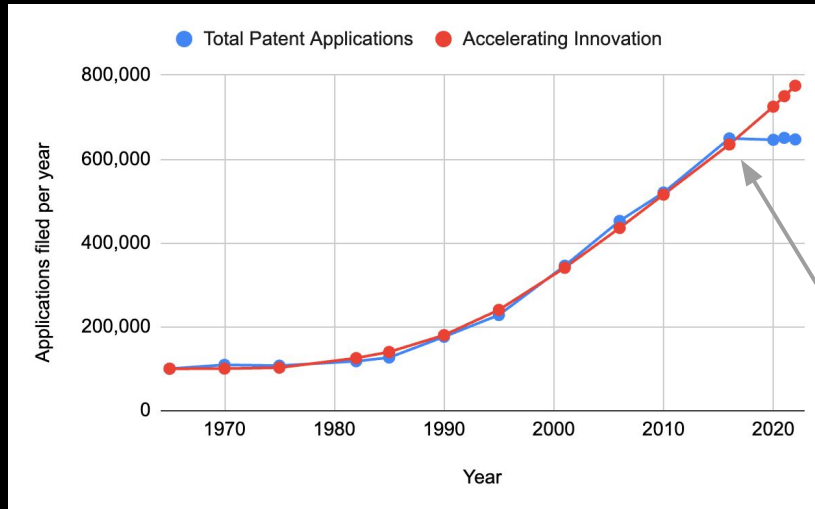
Examples:

- DNA sequencing
- Communication speeds
- Electronics of all kinds
- Size of technology

IP KEEPS PACE WITH ACCELERATING INNOVATION (at least historically)



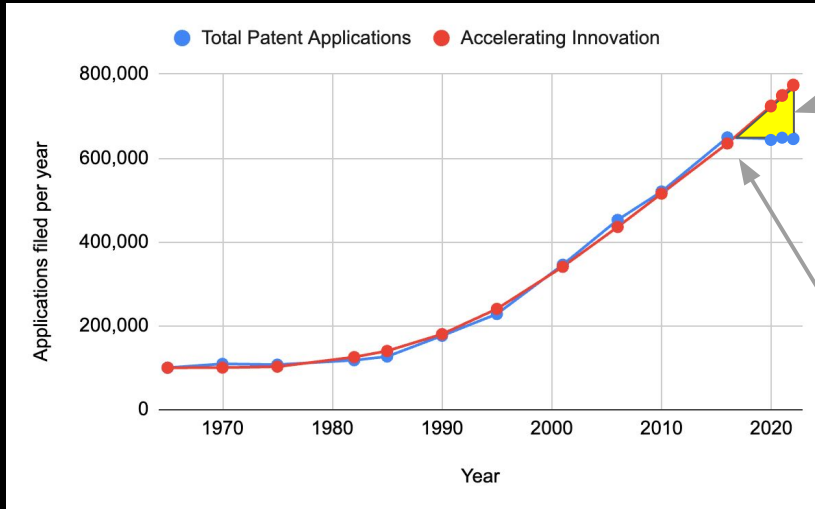
SHOULD IP CONTINUE PACING WITH INNOVATION?



What happened around 2016

- Emphasis on Quality?
- Globalized Filings?
- Shift to Trade Secrets?

ARE WE LEAVING IP PROTECTION ON THE TABLE?



385,000 apps not filed

(if IP protection should keep pace with innovation)

What happened around 2016

- Emphasis on Quality?
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- Shift to Trade Secrets?
- **Human Bottlenecks?**

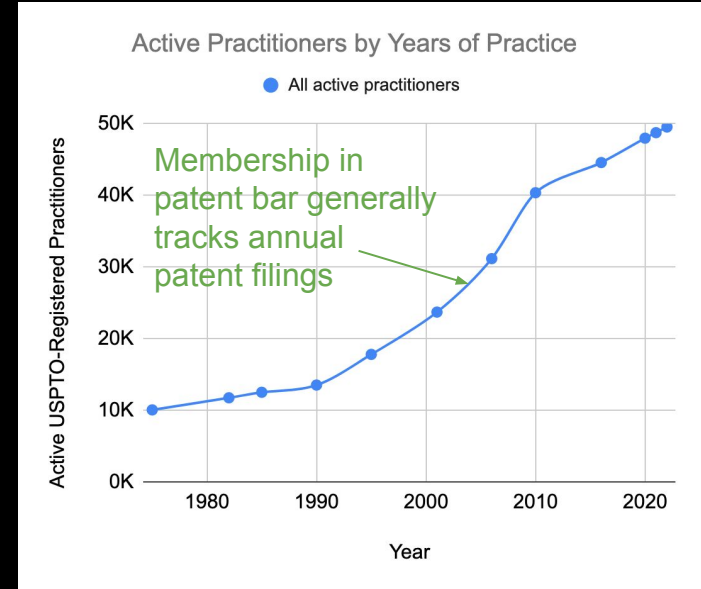
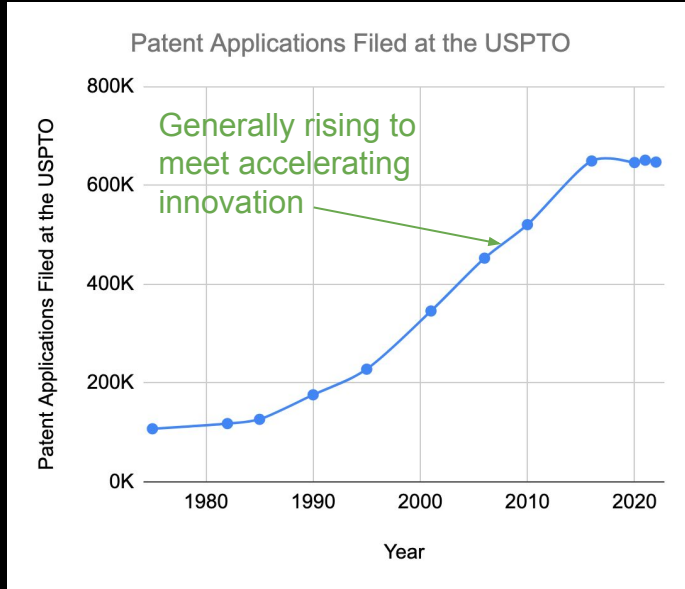
The connection between

SERVICE DELIVERY

&

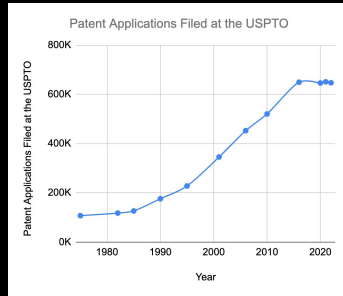
FILING ACTIVITY

INDICATORS OF DEMAND & LABOR SUPPLY



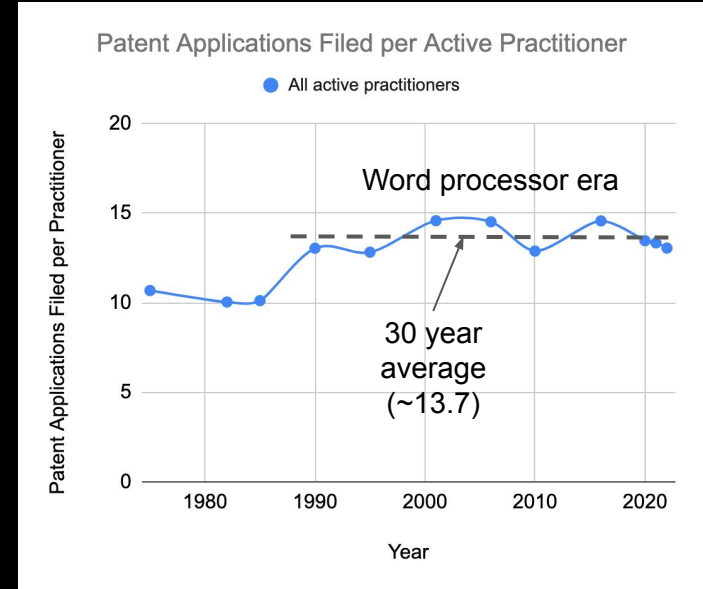
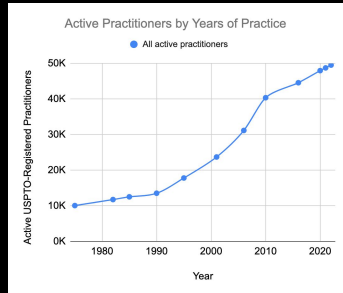
AVERAGE PRACTITIONER PRODUCTIVITY

Annual Filings

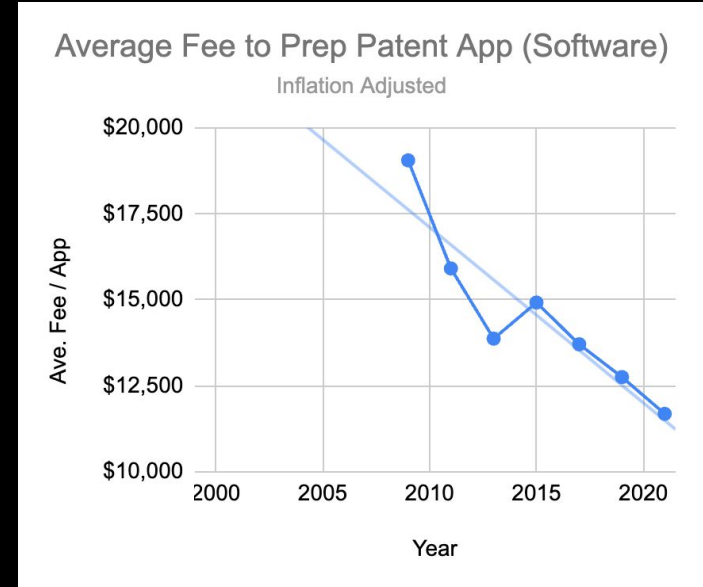
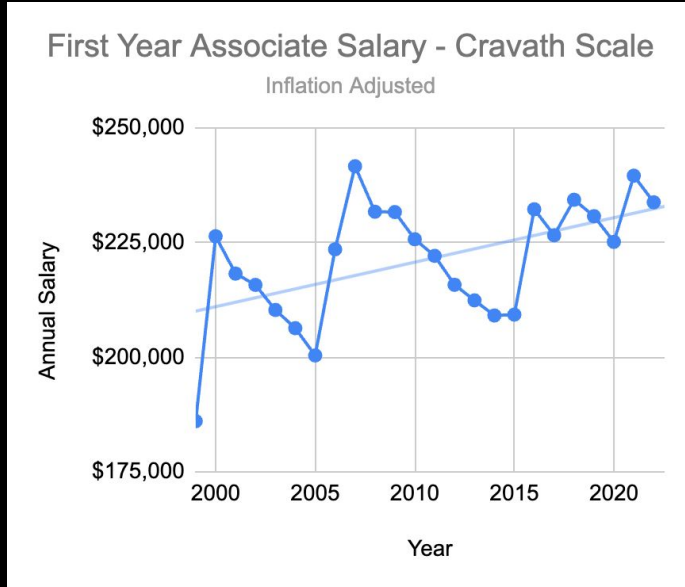


Divided by

Active Practitioners



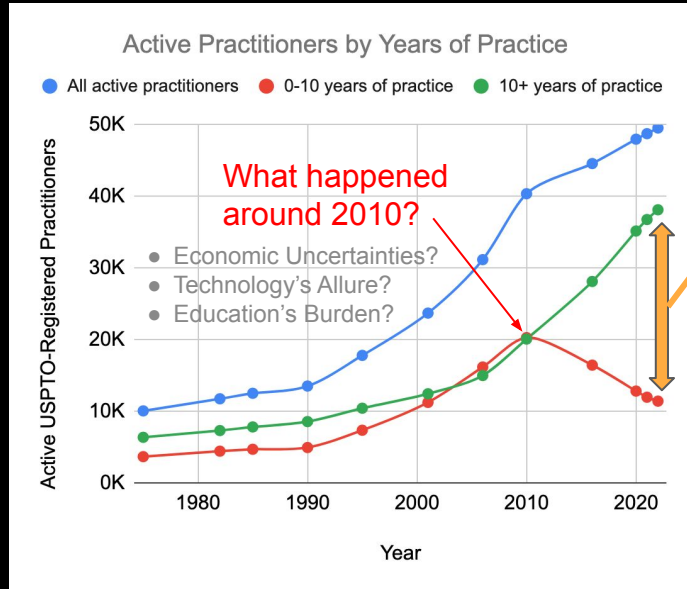
INDICATORS OF LAW FIRM OPERATIONAL COSTS & REVENUE



SERVICES SUSTAINABILITY

- Vanishing Law Firm Profits
 - **FLAT**: Practitioner productivity
 - **RISING**: Operational costs (e.g., salaries)
 - **FALLING**: Perceived value (i.e., ave fees)
 - **SAME**: Document requirements
- Trends likely to continue (hope is not a plan)
- Effects on Quality of Service???
 - Timeliness & doc quality

AN UNSUSTAINABLE PATENT BAR



Acute talent imbalance

- Late-career practitioners outnumber early-career almost **4 to 1**

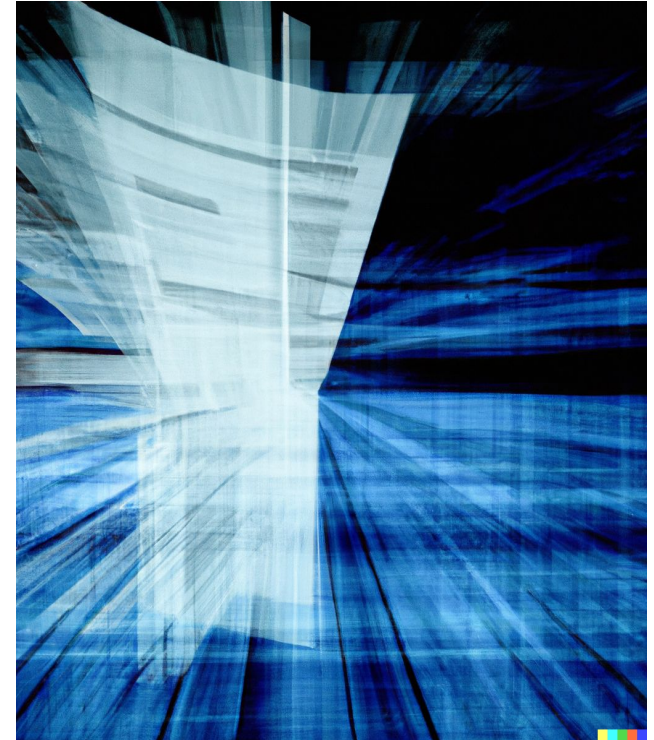
Continuing current path

- Increasing operational costs
- Declining service quality
- Production bottleneck

RECOVERING SERVICES SUSTAINABILITY

GenAI: A GAME CHANGER FOR PATENT PROFESSIONALS

- **Empowers patent professionals:**
 - Focus on high-value tasks like strategy and creativity
- **Lowers operational costs:**
 - Automates the mundane
- **Adds new value:**
 - Efficiency in throughput
 - Newly enabled insights and strategies



THE OPPORTUNITY

Generative AI:

Can be trained to→

- Understand the language, structure, and requirements of patent applications
- Create entirely new content, tailored to a specific invention and compliant with patent laws and regs



PERCEIVED RISKS

Data Security

Confidentiality

Hallucinations

Common Fears & Misconceptions	Reality
Confidential info is accessible to other customers and OpenAI	Prompts and completions (P&Cs) are NOT available to other customers or OpenAI*
Confidential info is used to improve LLM models and services	P&Cs are NOT used to improve OpenAI models, Microsoft or 3rd party products or services*
Hallucinations render GenAI work product untrustworthy	Document generation is more akin to translation; i.e., LLMs are not used as “source of truth”

*<https://learn.microsoft.com/en-us/legal/cognitive-services/openai/data-privacy>

ACTUAL RISKS

- **WAITING to embrace GenAI for patent development ...**
 - Allows competitors to:
 - Gain an intractable lead
 - Embedded advantage
 - Difficult to catch up
- In contrast, being a leader can
 - Position company for success
 - Advance individual careers



FINAL THOUGHTS: THE TIME IS NOW

- Status quo is not sustainable
- Trending realities harm all stakeholders
- Drastically increasing practitioner productivity is essential for patent ecosystem sustainability and prosperity
- GenAI represents the only viable path forward

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